

ELITE PRODUCER SALES PROGRAM

Membership in the IIMAnet Elite Producer Sales Program(EPSP) includes:

- A combination of real time and aged Life insurance Leads. **(\$1000 Value)**
- Power Dialer/Prospect Manager capable of up to 250 dials per hour. **(\$150 Value)**
- Client Management system with quoting/fillable forms/Case Status. **(\$50 Value)**
- XRAE Automatic Multi-Carrier Underwriting Rater. **(\$50 Value)**
- Electronic Signature and Submission for participating carriers.
- Electronic Exam order and tracking.
- First class back office support and case design service.
- Automatic Case Status Updates.
- online Carrier illustration software.

To be considered for this program a producer will meet the following guidelines:

- Have a lead budget of \$500 per month and be willing to commit 3 months.
- Be licensed or be willing to get licensed in multiple states. (Minimum of 5 States)
- able to learn/use online term/UL quote software.
- Be willing to spend a minimum of 2hrs a day using our power dialer to prospect.
- Be Willing to spend a minimum of 2hrs a day following up with prospects.
- Be willing to spend a minimum of 2hrs a day quoting/tracking applications.
- Be able to qualify for annualized commissions.

What Can You Expect From This Program?

An average agent who spends 2 hours dialing with our system 20 days per month can expect the following:

- Talk to 75 to 100 prospects
- Send an application to 20 prospects (1 application per day)
- Receive an application from 15 prospects
- Place 70% of those cases. Place 10 cases per month.
- have an average case size of \$750.00. \$7500.00 annualized Premium.
- Average 75% Annualization on a 95% contract. \$5000.00 Paid Commission in 90 days.
- Extra Bonus for producers with higher production.

Cost

Anything of value has a cost. If you meet the requirements above and believe you have what it takes to be an elite producer, the cost of membership is **\$495.00** per month with a 3 month commitment. If, after 1 month of dialing, you are not completely satisfied with this program, you can opt out of this program. **Not all agents will qualify for this program. IIMAnet is accepting applications for only 25 agents to work in this program.**

